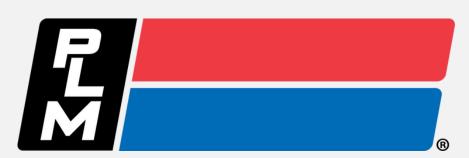


# **The Proven Zero Emissions Solution Electric TRU for Cold Chain Refrigerated Trailers** The New Standard







## The U.S. Market is Coming Down on **Transportation Emissions.**

**Regulators & local governments are requiring zero emissions TRUs.** 

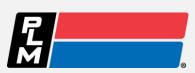
#### Zero emission transportation (ZEV) refers to

"all modes of transportation that do not produce tailpipe emissions."

This includes EVs, battery electric vehicles (BEVs), plug-in hybrid electric vehicles (PHEVs), hybrid electric vehicles (HEVs), and fuel cell electric vehicles (FCEVs). The growth of the ZEV market is being driven by factors, including: **Government regulations.** 

- **Environmental concerns.**
- **Technological advancements.**

The global zero emission transportation market size was valued at USD 202.55 Billion in 2022 and is expected to grow at a CAGR of 20.5% from 2023 to 2032.









Over 10 million miles on-the-road. Over 2 million hours of proven reliability & safety. Millions of safe plugins & automatic charging pads Safe, low voltage DC (46V) microgrids AEM has cracked the code on range anxiety

# Validated by Actual Deliveries, & Data - Since 2012

# **Bold, Yet Proudly TRU**

### **EFFICIENT**, Pretty, Clean, & Quiet PLUS, All Safe 46 VOLT DC Human Interfaces

#### SolarTechTRU Refrigeration System



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#### New installs & conversions optimize route missions

**Proprietary TRU** 



Wheel Regen System



# **CORE Annual User Report**

- 260,190 hours run by the customer fleets 2021-202 • Over 22,550 trips - single temp and multi temp
- routes
- 233,155 gallons of fuel avoided per yea
- \$1,310,340 in fuel and maintenance savings
- 3,628 tons of CO2 avoided
- 6,770 Estimate of trees to fiset carbon in the air Over 100 lives in CA saved per year, per TRU
- 25.6 tons of NOX avoided

### **Ample Validation: Reliable EV & ZE Achieved**

# **Common Cold Chain Operational Battery Statistics**

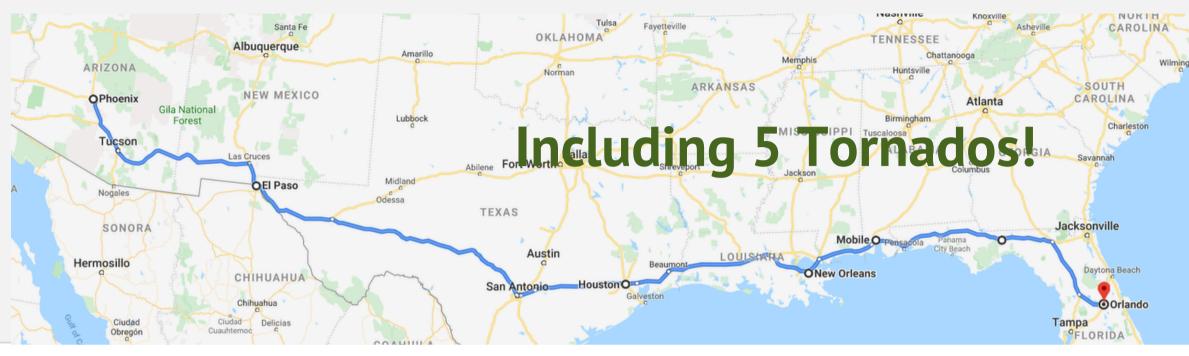
- Battery Life Baseline at 88 degree ambient = 32 hours (no doors open)
- 8 pallets @ 0 degrees + 8 pallets @ 35 degrees bulkheaded



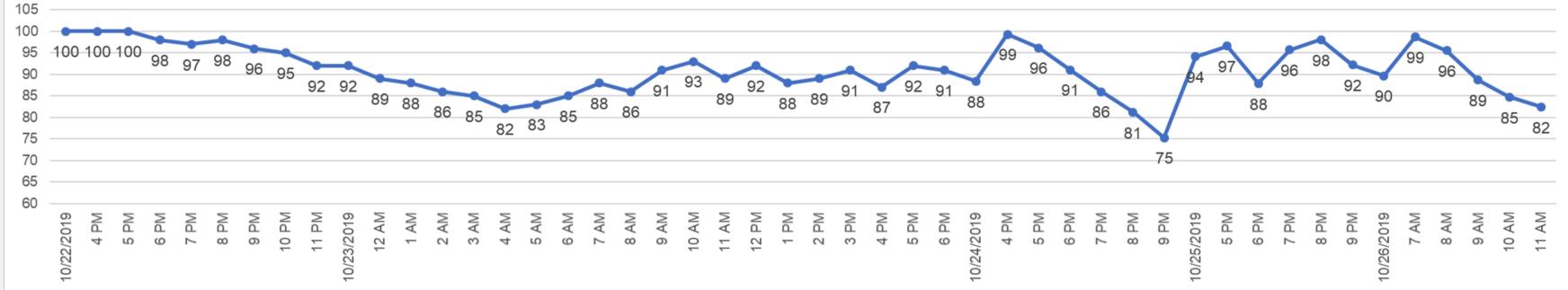


-10/35 multi 12 stops, doors open, **<u>16-hour</u>** battery (52,214 hrs) -20 single temp, 24 pallets, 4 hours of doors open, **<u>11-hour</u>** battery (46,330) hrs) 35 degree, single 6 stops, doors open, <u>55-hour</u> battery (5,565 hrs)

# Phoenix to Orland0 – No Plugins Required!



Battery %Charge Available



 Zone 1 Temp: 0 Degrees, Zone 2 Temp: 40 Degrees • 93 Hours Running, 2399 Miles **Battery Available Never Dropped Below 75%** 



# Real World 30 Trailer

8 Weeks of Runs	2/13-2/18	2/20-2/25	277-3/4	ata-m	3/13-3/18	3/20-3/25	3/27-4/1	4/3-4/8
Battery Outbound Average	85%	91%	94%	85%	75%	81%	68%	58%
Battery Inbound Average	63%	54%	59%	60%	50%	53%	48%	46%
Cooling Issues	0	0	0	0	0	0	0	0
Average Ambient Temp	69	68	69	72	70	70	75	77

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ADVANCED ENERGY MACHINES

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## Proprietary Wheel Generator

### Programmed for Zero Emission Operation.





### **Delivering** a Complete Infrastructure **Design Solution**



options.

3. Identify applicable grants & program funding for customers. **On-site assessment** 



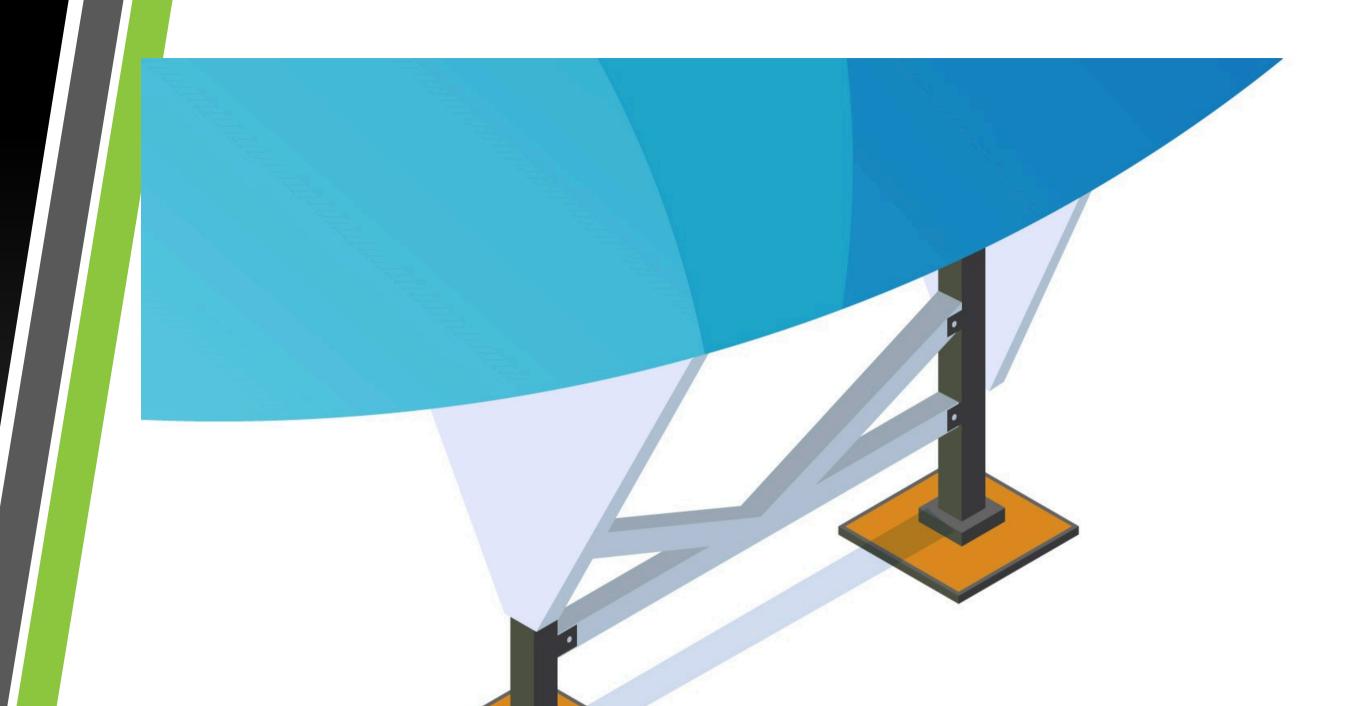


1. Customers provide existing facility costs & needs. 2. Project summary: Cost savings, leasing, & funding

- Charging and staging network designed to fit into your facility operations.
  - imum of 3 chargers for every TRU for the initial 20 trailers)

Proprietary Ai-Based Wireless (Cordless) Automatic Charging Pads

Plus, no human risks of plugin oversights or electrocutions









#### Wireless Cordless AI-Based Automatic Charging





### Positive & Negative Charging Pads

Low Voltage DC

Completely Safe Human Interface



# Safe, Low-Voltage 46 V DC Charging

Plus, Cabinets Can Be Leveraged for Solar Microgrid

> **Proprietary Advanced** Energy Machines (aem.green) Low Voltage DC









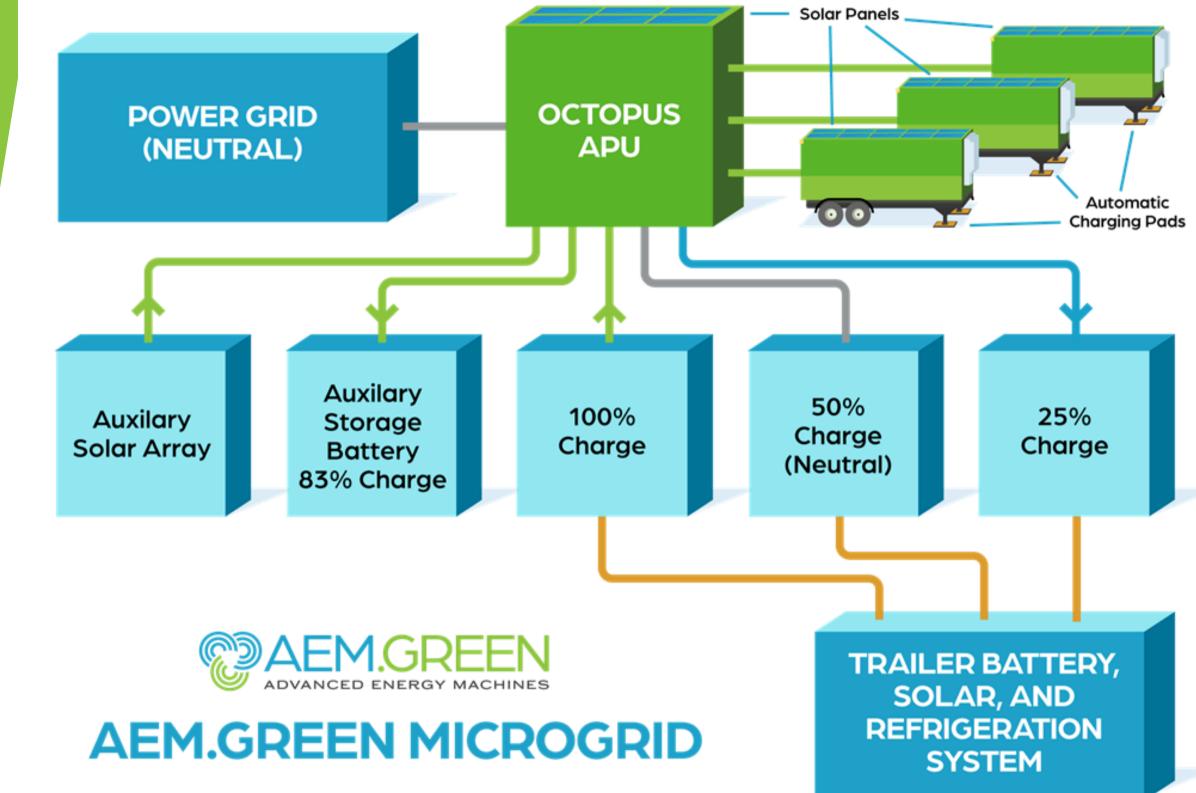
Transformer Cabinets Become Part of AEM's Proprietary Trailer Microgrid Low Voltage DC

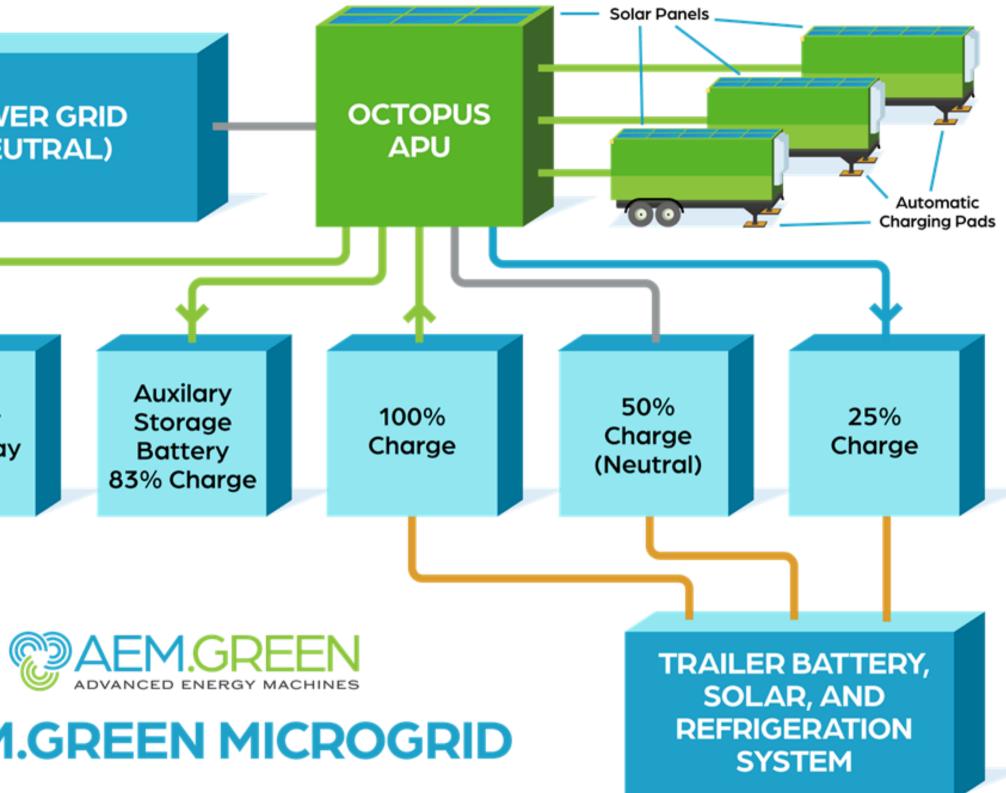


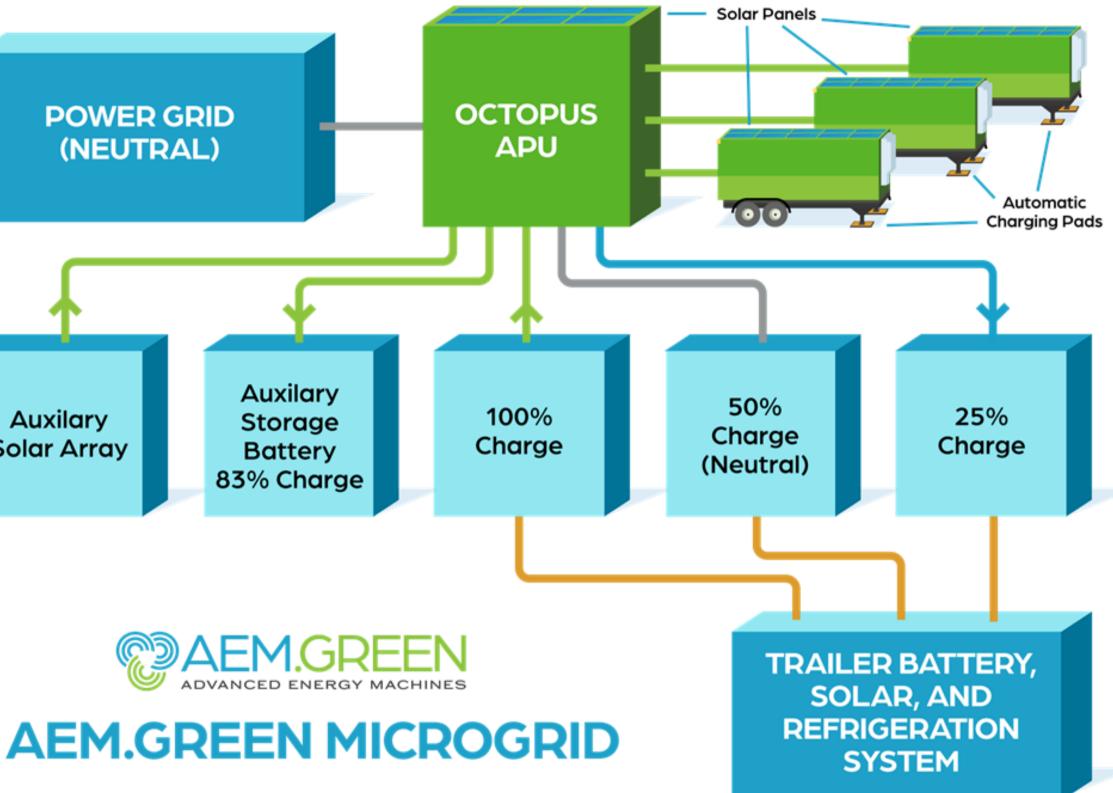
# COGFOREEN MACHINES Schematic

Trailer Network & Facility Roof Can Create a Solar Farm That Keeps Paying Back

Completely Safe











Attention CFO's & Boards of Directors: **Go zero emissions the right way, the first time.** 

The SolarTechTRU brings ample fiscal gains, surprisingly fast. Eliminate 100% of your TRU diesel expenses immediately, a major line item.

See massive energy savings immediately, with a goal of eliminating energy expenses.



Take advantage of govt incentives & attractive leasing terms to fund your zero emissions TRUs. Get quite sizable cash credits per TRU for safety improvements & ESG carbon reduction, every year.



